# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

Current Report
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: August 3, 2022

#### Two Harbors Investment Corp.

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation or organization)

**001-34506** (Commission File Number)

27-0312904 (I.R.S. Employer Identification No.)

**1601 Utica Avenue South, Suite 900** (Address of Principal Executive Offices)

St. Louis Park, MN

**55416** (Zip Code)

(612) 453-4100

Registrant's telephone number, including area code

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities Registered Pursuant to Section 12(b) of the Act:

| Title of Each Class:                                  | Trading Symbol(s) | Name of Exchange on Which Registered: |
|---|-------------------|---------------------------------------|
| Common Stock, par value \$0.01 per share              | TWO               | New York Stock Exchange               |
| 8.125% Series A Cumulative Redeemable Preferred Stock | TWO PRA           | New York Stock Exchange               |
| 7.625% Series B Cumulative Redeemable Preferred Stock | TWO PRB           | New York Stock Exchange               |
| 7.25% Series C Cumulative Redeemable Preferred Stock  | TWO PRC           | New York Stock Exchange               |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging Growth Company □

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02 Results of Operations and Financial Condition.

On August 3, 2022, Two Harbors Investment Corp. issued a press release announcing its financial results for the fiscal quarter ended June 30, 2022. A copy of the press release and the 2022 Second Quarter Earnings Call Presentation are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference.

The information in this Current Report, including Exhibits 99.1 and 99.2 attached hereto, is furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" for any other purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in Item 2.02 of this Current Report, including Exhibits 99.1 and 99.2, shall not be deemed incorporated by reference into any filing of the registrant under the Securities Act of 1933 or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filings (unless the registrant specifically states that the information or exhibit in this Item 2.02 is incorporated by reference).

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits.

#### Exhibit No. Description

- Press Release of Two Harbors Investment Corp., dated August 3, 2022. 2022 Second Quarter Earnings Call Presentation.

  Cover Page Interactive Data File, formatted in Inline XBRL. 99.1
- 99.2
- 104

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TWO HARBORS INVESTMENT CORP.

By: /s/ REBECCA B. SANDBERG

Rebecca B. Sandberg General Counsel and Secretary

Date: August 3, 2022



#### Two Harbors Investment Corp. Reports Second Quarter 2022 Financial Results

Continued Spread Widening Impacted Book Value but Results in Attractive Opportunities

**NEW YORK, August 3, 2022** - Two Harbors Investment Corp. (NYSE: TWO), an Agency + MSR mortgage real estate investment trust (REIT), today announced its financial results for the quarter ended June 30, 2022.

#### **Ouarterly Summary**

- Reported book value of \$5.10 per common share, representing a (4.7)% quarterly return on book value<sup>(1)</sup>
- Generated Comprehensive Loss of \$90.4 million, representing an annualized return on average common equity of (19.1)%
- Reported Earnings Available for Distribution (EAD) of \$75.3 million, or \$0.22 per weighted average basic common share<sup>(2)</sup>
- Declared a second quarter common stock dividend of \$0.17 per share
- Grew RMBS portfolio, including TBA, by \$3.4 billion, increasing economic debt-to-equity from 5.3x to 6.4x, as spreads widened out to attractive levels<sup>(3)</sup>

#### Quarterly Summary

 Matrix Financial Services Corporation, a wholly owned subsidiary of Two Harbors, agreed to acquire all equity interests in RoundPoint Mortgage Servicing Corporation

"Our performance demonstrated the benefits of the paired Agency + MSR strategy during another quarter marked by elevated market volatility and an overall risk-off sentiment. As mortgage spreads continued to widen to historically attractive levels, we deployed capital into RMBS and took advantage of relative value opportunities across the stack," stated Bill Greenberg, Two Harbors' President, Chief Executive Officer and Chief Investment Officer. "We are also very excited for our acquisition of RoundPoint Mortgage Servicing Corporation, which we announced today, and the opportunity it affords us to enhance our MSR strategy."

- (1) Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by book value as of the beginning of the period.
- (2) Earnings Available for Distribution is a non-GAAP measure. Please see page 11 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.
- (3) Economic debt-to-equity is defined as total borrowings to fund RMBS, MSR and Agency Derivatives, plus the implied debt on net TBA cost basis, divided by total equity.

#### **Operating Performance**

The following table summarizes the company's GAAP and non-GAAP earnings measurements and key metrics for the second quarter of 2022 and first quarter of 2022:

| Two Harbors Investment Corp. Operating Performance (unaudited)  (dollars in thousands, except per common share data)                       |    |                      |    |   |  |    |                     |    |   |  |
|--|----|----------------------|----|---|--|----|---------------------|----|---|--|
| Three Months Ended<br>June 30, 2022  |    |                      |    |   |  |    |                     |    | ee Months Ended<br>March 31, 2022             |  |
| Famings attailutable to common steelihelders   |    | Founings             | a  | Per weighted<br>verage basic<br>ommon share | Annualized return<br>on average common |    | Famings             |    | Per weighted<br>average basic<br>common share | Annualized return<br>on average common |
| Earnings attributable to common stockholders Comprehensive Loss  | \$ | Earnings             | _  |   | equity                                 | ø  | Earnings            | _  |   | equity                                 |
| GAAP Net (Loss) Income   | \$ | (90,379)<br>(86,168) | \$ | (0.26)                                      | (19.1)%<br>(18.2)%                     |    | (60,322)<br>271,523 | \$ | (0.18)<br>0.79                                | (12.2)%<br>54.9 %                      |
| Earnings Available for Distribution <sup>(1)</sup>   | \$ | 75,250               | \$ | 0.22  | 15.9 %                                 | \$ | 61,746              | \$ | 0.18  | 12.5 %                                 |
| Operating Metrics  |    |                      |    |   |  |    |                     |    |   |  |
| Dividend per common share  | \$ | 0.17                 |    |   |  | \$ | 0.17                |    |   |  |
| Annualized dividend yield(2)   |    | 13.7 %               |    |   |  |    | 12.3 %              |    |   |  |
| Book value per common share at period end  | \$ | 5.10                 |    |   |  | \$ | 5.53                |    |   |  |
| Return on book value <sup>(3)</sup>  |    | (4.7)%               |    |   |  |    | (2.9)%              |    |   |  |
| Operating expenses, excluding non-cash LTIP amortization and nonrecurring expenses <sup>(4)</sup>  | \$ | 14,282               |    |   |  | \$ | 13,968              |    |   |  |
| Operating expenses, excluding non-cash LTIP<br>amortization and nonrecurring expenses, as a<br>percentage of average equity <sup>(4)</sup> |    | 2.2 %                |    |   |  |    | 2.1 %               |    |   |  |

<sup>(1)</sup> Earnings Available for Distribution, or EAD, is a non-GAAP measure. Please see page 11 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.

<sup>(2)</sup> Dividend yield is calculated based on annualizing the dividends declared in the given period, divided by the closing share price as of the end of the period.
(3) Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by the book value as of the beginning of the period.

<sup>(4)</sup> Excludes non-cash equity compensation expense of \$3.5 million for the second quarter of 2022 and \$4.2 million for the first quarter of 2022 and nonrecurring expenses of \$2.4 million for the second quarter of 2022 and \$0.7 million for the first quarter of 2022.

#### Portfolio Summary

As of June 30, 2022, the company's portfolio was comprised of \$12.0 billion of Agency residential mortgage-backed securities (RMBS), Agency Derivatives and MSR as well as their associated notional debt hedges. Additionally, the company held \$6.4 billion bond equivalent value of net long to-be-announced securities (TBAs).

The following tables summarize the company's investment portfolio as of June 30, 2022 and March 31, 2022:

| Two Harbors Investment Corp. Portfolio |                       |                        |    |                   |        |               |            |
|--|-----------------------|------------------------|----|-------------------|--------|---------------|------------|
|  |                       | (dollars in thousands) |    |                   |        |               |            |
|  |                       |                        |    |                   |        |               |            |
|  | Portfolio Composition |                        |    | As of June 30, 20 | 22     | As of Marcl   | h 31, 2022 |
|  |                       |                        |    | (unaudited)       |        | (unaud        | ited)      |
| Agency                                 |                       |                        |    |                   |        |               |            |
| Fixed Rate                             |                       |                        | \$ | 8,694,737         | 72.2 % | \$ 6,950,536  | 68.9 %     |
| Other Agency <sup>(1)</sup>            |                       |                        |    | 31,278            | 0.3 %  | 37,868        | 0.4 %      |
| Total Agency                           |                       |                        |    | 8,726,015         | 72.5 % | 6,988,404     | 69.3 %     |
| Mortgage servicing rights(2)           |                       |                        |    | 3,226,191         | 26.8 % | 3,089,963     | 30.6 %     |
| Other                                  |                       |                        |    | 87,490            | 0.7 %  | 12,530        | 0.1 %      |
| Aggregate Portfolio                    |                       |                        |    | 12,039,696        |        | 10,090,897    |            |
| Net TBA position <sup>(3)</sup>        |                       |                        |    | 6,397,266         |        | 4,730,645     |            |
| Total Portfolio                        |                       |                        | \$ | 18,436,962        |        | \$ 14,821,542 |            |

| Portfolio Metrics                        | Three Months Ended<br>June 30, 2022 | Three Months Ended<br>March 31, 2022 |
|--|-------------------------------------|--------------------------------------|
|  | (unaudited)                         | (unaudited)                          |
| Average portfolio yield <sup>(4)</sup>   | 4.39 %                              | 3.45 %                               |
| Average cost of financing <sup>(5)</sup> | 1.13 %                              | 0.70 %                               |
| Net spread                               | 3.26 %                              | 2.75 %                               |

Note: Beginning with the second quarter of 2022, the above presentation of portfolio yield, cost of financing and net spread includes the implied asset yield and financing benefit/cost of TBAs. First quarter 2022 comparative data has been updated to reflect this change.

- (1) Other Agency includes hybrid ARMs and Agency derivatives.
- (2) Based on the loans underlying the MSR reported by subservicers on a month lag, adjusted for current month purchases.
- (3) Represents bond equivalent value of TBA position. Bond equivalent value is defined as notional amount multiplied by market price. Accounted for as derivative instruments in accordance with GAAP.
- (4) Average portfolio yield includes interest income on Agency RMBS and non-Agency securities, MSR servicing income, net of estimated amortization, and servicing expenses, and the implied asset yield portion of TBA dollar roll income on TBAs. MSR estimated amortization refers to the portfolio, which is deemed a non-GAAP measure due to the company's decision to account for MSR at fair value. TBA dollar roll income is the non-GAAP economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements.
- (5) Average cost of financing includes interest expense and amortization of deferred debt issuance costs on borrowings, interest spread income/expense and amortization of upfront payments made or received upon entering into interest rate swap agreements, and the implied financing benefit/cost portion of dollar roll income on TBAs. TBA dollar roll income is the non-GAAP economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements.

| Portfolio Metrics Specific to RMBS and Agency Derivatives                                      |    | As of June 30, 2022 | As of March 31, 2022 |             |  |
|--|----|---------------------|----------------------|-------------|--|
|  |    | (unaudited)         |                      | (unaudited) |  |
| Weighted average cost basis of Agency principal and interest securities(1)                     | \$ | 102.24              | \$                   | 104.77      |  |
| Weighted average three month CPR on Agency RMBS  |    | 14.2 %              |                      | 17.3 %      |  |
| Fixed-rate investments as a percentage of aggregate RMBS and Agency Derivatives portfolio      |    | 98.7 %              |                      | 99.3 %      |  |
| Adjustable-rate investments as a percentage of aggregate RMBS and Agency Derivatives portfolio |    | 1.3 %               |                      | 0.7 %       |  |

<sup>(1)</sup> Weighted average cost basis includes RMBS principal and interest securities only. Average purchase price utilized carrying value for weighting purposes.

| Portfolio Metrics Specific to MSR <sup>(1)</sup> | As of June 30, 2022 | As of March 31, 2022 |
|--|---------------------|----------------------|
| (dollars in thousands)                           | (unaudited)         | (unaudited)          |
| Unpaid principal balance                         | \$<br>227,074,413   | \$<br>229,415,913    |
| Gross coupon rate                                | 3.2 %               | 3.2 %                |
| Current loan size                                | \$<br>330           | \$<br>330            |
| Original FICO <sup>(2)</sup>                     | 760                 | 760                  |
| Original LTV                                     | 71 %                | 71 %                 |
| 60+ day delinquencies                            | 0.8 %               | 1.0 %                |
| Net servicing fee                                | 26.2 basis points   | 26.3 basis points    |

|                              | Three Months Ended<br>June 30, 2022 | Three Months Ended<br>March 31, 2022 |         |  |
|------------------------------|-------------------------------------|--------------------------------------|---------|--|
|                              | (unaudited)                         | (unaudited)                          |         |  |
| Fair value gains             | \$<br>85,557                        | \$                                   | 410,624 |  |
| Servicing income             | \$<br>157,526                       | \$                                   | 136,626 |  |
| Servicing expenses           | \$<br>24,095                        | \$                                   | 24,061  |  |
| Change in servicing reserves | \$<br>(1,119)                       | \$                                   | 608     |  |

Note: The company does not directly service mortgage loans, but instead contracts with appropriately licensed subservicers to handle substantially all servicing functions in the name of the subservicer for the loans underlying the company's MSR.

(1) Metrics exclude residential mortgage loans in securitization trusts for which the company is the named servicing administrator. Portfolio metrics, other than UPB, represent averages weighted by UPB.

<sup>(2)</sup> FICO represents a mortgage industry accepted credit score of a borrower.

| Other Investments and Risk Management Metrics   | A  | s of June 30, 2022 | As of March 31, 2022 |             |  |
|---|----|--------------------|----------------------|-------------|--|
| (dollars in thousands)  |    | (unaudited)        | (ι                   | inaudited)  |  |
| Net long TBA notional amount <sup>(1)</sup>   | \$ | 6,317,000          | \$                   | 4,622,000   |  |
| Interest rate swaps notional, utilized to economically hedge interest rate exposure (or duration) | \$ | 14,850,336         | \$                   | 24,299,647  |  |
| Swaptions net notional, utilized as macroeconomic hedges  |    | (1,680,000)        |                      | (2,761,000) |  |
| Total interest rate swaps and swaptions notional  | \$ | 13,170,336         | \$                   | 21,538,647  |  |
| Futures notional  | \$ | (16,727,160)       | \$                   | (7,516,650) |  |
| Options on futures notional   |    |                    |                      | 2,000       |  |
| Total futures and options on futures notional   | \$ | (16,727,160)       | \$                   | (7,514,650) |  |

<sup>(1)</sup> Accounted for as derivative instruments in accordance with GAAP.

#### Financing Summary

The following tables summarize the company's financing metrics and outstanding repurchase agreements, revolving credit facilities, term notes and convertible senior notes as of June 30, 2022 and March 31, 2022:

| June 30, 2022   | Balance         | Weighted Average<br>Borrowing Rate | Weighted Average<br>Months to Maturity | Number of Distinct<br>Counterparties |
|---|-----------------|------------------------------------|--|--------------------------------------|
| (dollars in thousands, unaudited)   |                 |                                    |  |                                      |
| Repurchase agreements collateralized by RMBS  | \$<br>7,558,247 | 1.28 %                             | 2.53                                   | 21                                   |
| Repurchase agreements collateralized by MSR   | 400,000         | 5.12 %                             | 7.33                                   | 1                                    |
| Total repurchase agreements   | 7,958,247       | 1.48 %                             | 2.77                                   | 21                                   |
| Revolving credit facilities collateralized by MSR and related servicing advance obligations | 825,761         | 4.93 %                             | 19.76                                  | 4                                    |
| Term notes payable collateralized by MSR  | 397,383         | 4.42 %                             | 23.87                                  | n/a                                  |
| Unsecured convertible senior notes  | 281,711         | 6.25 %                             | 42.58                                  | n/a                                  |
| Total borrowings  | \$<br>9,463,102 |                                    |  |                                      |

| March 31, 2022  | Balance         | Weighted Average<br>Borrowing Rate | Weighted Average<br>Months to Maturity | Number of Distinct<br>Counterparties |
|---|-----------------|------------------------------------|--|--------------------------------------|
| (dollars in thousands, unaudited)   | <br>            |                                    |  |                                      |
| Repurchase agreements collateralized by RMBS  | \$<br>7,472,656 | 0.40 %                             | 2.22                                   | 19                                   |
| Repurchase agreements collateralized by MSR   | 400,000         | 3.88 %                             | 10.32                                  | 1                                    |
| Total repurchase agreements   | 7,872,656       | 0.58 %                             | 2.63                                   | 20                                   |
| Revolving credit facilities collateralized by MSR and related servicing advance obligations | 570,761         | 3.78 %                             | 9.83                                   | 4                                    |
| Term notes payable collateralized by MSR  | 397,074         | 3.26 %                             | 26.86                                  | n/a                                  |
| Unsecured convertible senior notes  | 281,403         | 6.25 %                             | 45.57                                  | n/a                                  |
| Total borrowings  | \$<br>9,121,894 |                                    |  |                                      |

| <b>Borrowings by Collateral Type</b>                                | As of June 30, 2022 |    | As of March 31, 2022 |  |  |
|---|---------------------|----|----------------------|--|--|
| (dollars in thousands)  | (unaudited)         |    | (unaudited)          |  |  |
| Agency RMBS and Agency Derivatives                                  | \$<br>7,510,313     | \$ | 7,472,437            |  |  |
| Mortgage servicing rights and related servicing advance obligations | 1,623,144           |    | 1,367,835            |  |  |
| Other - secured   | 47,934              |    | 219                  |  |  |
| Other - unsecured <sup>(1)</sup>                                    | 281,711             |    | 281,403              |  |  |
| Total   | <br>9,463,102       |    | 9,121,894            |  |  |
| TBA cost basis  | 6,409,396           |    | 4,737,226            |  |  |
| Total, including TBAs   | \$<br>15,872,498    | \$ | 13,859,120           |  |  |
| Debt-to-equity ratio at period-end <sup>(2)</sup>                   | 3.8 :1.             | 0  | 3.5 :1.              |  |  |
| Economic debt-to-equity ratio at period-end <sup>(3)</sup>          | 6.4 :1.             | 0  | 5.3 :1.              |  |  |

| Cost of Financing by Collateral Type   | Three Months Ended<br>June 30, 2022 | Three Months Ended<br>March 31, 2022 |
|--|-------------------------------------|--------------------------------------|
|  | (unaudited)                         | (unaudited)                          |
| Agency RMBS and Agency Derivatives   | 0.74 %                              | 0.25 %                               |
| Mortgage servicing rights and related servicing advance obligations <sup>(4)</sup> | 4.73 %                              | 4.11 %                               |
| Other - secured  | 2.50 %                              | 2.20 %                               |
| Other - unsecured <sup>(1)(4)</sup>  | 6.82 %                              | 6.64 %                               |
| Annualized cost of financing   | 1.66 %                              | 0.98 %                               |
| Interest rate swaps <sup>(5)</sup>   | 0.19 %                              | 0.03 %                               |
| TBAs <sup>(6)</sup>  | — %                                 | (0.06) %                             |
| Annualized cost of financing, including swaps and TBAs                             | 1.13 %                              | 0.70 %                               |

<sup>(1)</sup> Unsecured convertible senior notes.

<sup>(2)</sup> 

Unsecured convertible senior notes.

Defined as total borrowings to fund RMBS, MSR and Agency Derivatives, divided by total equity.

Defined as total borrowings to fund RMBS, MSR and Agency Derivatives, plus the implied debt on net TBA cost basis, divided by total equity.

Includes amortization of debt issuance costs.

The cost of financing on interest rate swaps held to mitigate interest rate risk associated with the company's outstanding borrowings includes interest spread income/expense and amortization of upfront payments made or received upon entering into interest rate swap agreements and is calculated using average borrowings balance as the denominator.

The implied financing benefit/cost of dollar roll income on TBAs is calculated using the average cost basis of TBAs as the denominator. TBA dollar roll income is the non-GAAP economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements. TBAs are accounted for as derivative instruments in accordance with GAAP.

#### **Conference Call**

Two Harbors Investment Corp. will host a conference call on August 4, 2022 at 9:00 a.m. ET to discuss second quarter 2022 financial results and related information. The conference call will be webcast live and accessible in the Investors section of the company's website at <a href="https://www.twoharborsinvestment.com/investors">www.twoharborsinvestment.com/investors</a>. To participate in the teleconference, please call toll-free (877) 502-7185, approximately 10 minutes prior to the above start time. For those unable to attend, a telephone playback will be available beginning at 12:00 p.m. ET on August 4, 2022, through 12:00 p.m. ET on August 18, 2022. The playback can be accessed by calling (877) 660-6853, conference code 13730385. The call will also be archived on the company's website in the News & Events section.

#### Two Harbors Investment Corp.

Two Harbors Investment Corp., a Maryland corporation, is an internally managed real estate investment trust that invests in residential mortgage-backed securities, mortgage servicing rights and other financial assets. Two Harbors is headquartered in St. Louis Park, MN. Additional information is available at www.twoharborsinvestment.com.

#### **Forward-Looking Statements**

This presentation includes "forward-looking statements" within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. Actual results may differ from expectations, estimates and projections and, consequently, readers should not rely on these forward-looking statements as predictions of future events. Words such as "expect," "target," "assume," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believe," "predicts," "potential," "continue," and similar expressions are intended to identify such forward-looking statements. These forward-looking statements involve significant risks and uncertainties that could cause actual results to differ materially from expected results, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2021, and any subsequent Quarterly Reports on Form 10-Q, under the caption "Risk Factors." Factors that could cause actual results to differ include, but are not limited to: the state of credit markets and general economic conditions; the ongoing impact of the COVID-19 pandemic, and the actions taken by federal and state governmental authorities and GSEs in response, on the U.S. economy, financial markets and our target assets; changes in interest rates and the market value of our assets; changes in prepayment rates of mortgages underlying our target assets; the rates of default or decreased recovery on the mortgages underlying our target assets; declines in home prices; our ability to establish, adjust and maintain appropriate hedges for the risks in our portfolio; the availability and cost of our target assets; the availability and cost of financing; changes in the competitive landscape within our industry; our ability to effectively execute and to realize the benefits of strategic transactions and initiatives we have pursued or may in the future pursue; our decision to terminate our management agreement with PRCM Advisers LLC and the ongoing litigation related to such termination; our ability to manage various operational risks and costs associated with our business; interruptions in or impairments to our communications and information technology systems; our ability to acquire MSR and successfully operate our sellerservicer subsidiary and oversee our subservicers; the impact of any deficiencies in the servicing or foreclosure practices of third parties and related delays in the foreclosure process; our exposure to legal and regulatory claims; legislative and regulatory actions affecting our business; the impact of new or modified government mortgage refinance or principal reduction programs; our ability to maintain our REIT qualification; and limitations imposed on our business due to our REIT status and our exempt status under the Investment Company Act of 1940.

Readers are cautioned not to place undue reliance upon any forward-looking statements, which speak only as of the date made. Two Harbors does not undertake or accept any obligation to release publicly any updates or revisions to any forward-looking statement to reflect any change in its expectations or any change in events, conditions or circumstances on which any such statement is based. Additional information concerning these and other risk factors is contained in Two Harbors' most recent filings with the Securities and Exchange Commission (SEC). All subsequent written and oral forward-looking statements concerning Two Harbors or matters attributable to Two Harbors or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above.

#### **Non-GAAP Financial Measures**

In addition to disclosing financial results calculated in accordance with United States generally accepted accounting principles (GAAP), this press release and the accompanying investor presentation present non-GAAP financial measures, such as earnings available for distribution and earnings available for distribution per basic common share that exclude certain items. The non-GAAP financial measures presented by the company provide supplemental information to assist investors in analyzing the company's results of operations and help facilitate comparisons to industry peers. However, because these measures are not calculated in accordance with GAAP, they should not be considered a substitute for, or superior to, the financial measures calculated in accordance with GAAP. The company's GAAP financial results and the reconciliations from these results should be carefully evaluated. See the GAAP to non-GAAP reconciliation table on page 11 of this release.

#### **Additional Information**

Stockholders of Two Harbors and other interested persons may find additional information regarding the company at the SEC's Internet site at <a href="www.sec.gov">www.sec.gov</a> or by directing requests to: Two Harbors Investment Corp., Attn: Investor Relations, 1601 Utica Avenue South, Suite 900, St. Louis Park, MN, 55416, telephone (612) 453-4100.

#### Contact

Paulina Sims, Senior Director, Investor Relations, Two Harbors Investment Corp., (612) 446-5431, Paulina.Sims@twoharborsinvestment.com

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#### TWO HARBORS INVESTMENT CORP. CONDENSED CONSOLIDATED BALANCE SHEETS

| (dollars in thousands, except share data)  |    |                  |    |                      |
|--|----|------------------|----|----------------------|
|  |    | June 30,<br>2022 |    | December 31,<br>2021 |
|  |    | (unaudited)      |    |                      |
| ASSETS   |    |                  |    |                      |
| Available-for-sale securities, at fair value (amortized cost \$8,969,612 and \$7,005,013, respectively; allowance for credit losses                        |    |                  |    |                      |
| \$9,663 and \$14,238, respectively)  | \$ | 8,789,437        | \$ | 7,161,703            |
| Mortgage servicing rights, at fair value   |    | 3,226,191        |    | 2,191,578            |
| Cash and cash equivalents  |    | 511,889          |    | 1,153,856            |
| Restricted cash  |    | 627,725          |    | 934,814              |
| Accrued interest receivable  |    | 30,254           |    | 26,266               |
| Due from counterparties  |    | 186,156          |    | 168,449              |
| Derivative assets, at fair value   |    | 29,330           |    | 80,134               |
| Reverse repurchase agreements  |    | 158,971          |    | 134,682              |
| Other assets   |    | 177,497          |    | 262,823              |
| Total Assets   | \$ | 13,737,450       | \$ | 12,114,305           |
| LIABILITIES AND STOCKHOLDERS' EQUITY   |    |                  |    |                      |
| Liabilities:   |    |                  |    |                      |
| Repurchase agreements  | \$ | 7,958,247        | \$ | 7,656,445            |
| Revolving credit facilities  |    | 825,761          |    | 420,761              |
| Term notes payable   |    | 397,383          |    | 396,776              |
| Convertible senior notes   |    | 281,711          |    | 424,827              |
| Derivative liabilities, at fair value  |    | 110,764          |    | 53,658               |
| Due to counterparties  |    | 1,460,561        |    | 196,627              |
| Dividends payable  |    | 72,591           |    | 72,412               |
| Accrued interest payable   |    | 21,826           |    | 18,382               |
| Other liabilities  |    | 124,982          |    | 130,464              |
| Total Liabilities  |    | 11,253,826       |    | 9,370,352            |
| Stockholders' Equity:  |    | ,,-              |    | - , ,                |
| Preferred stock, par value \$0.01 per share; 100,000,000 shares authorized and 29,050,000 shares issued and outstanding (\$726,250 liquidation preference) |    | 702,550          |    | 702,550              |
| Common stock, par value \$0.01 per share; 700,000,000 shares authorized and 344,433,109 and 343,911,324 shares issued and outstanding, respectively        |    | 3,444            |    | 3,439                |
| Additional paid-in capital   |    | 5,633,201        |    | 5,625,179            |
| Accumulated other comprehensive (loss) income  |    | (149,710)        |    | 186,346              |
| Cumulative earnings  |    | 1,425,833        |    | 1,212,983            |
| Cumulative distributions to stockholders   |    | (5,131,694)      |    | (4,986,544)          |
| Total Stockholders' Equity   |    | 2,483,624        |    | 2,743,953            |
| Total Liabilities and Stockholders' Equity   | \$ | 13,737,450       | \$ | 12,114,305           |
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# TWO HARBORS INVESTMENT CORP. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

(dollars in thousands)

Certain prior period amounts have been reclassified to conform to the current period presentation

|   | v           | Three Months Ended<br>June 30, |         |                  |    | Six Mont<br>Jun    | ded     |                  |
|---|-------------|--------------------------------|---------|------------------|----|--------------------|---------|------------------|
|   |             | 2022                           |         | 2021             |    | 2022               |         | 2021             |
| T   |             | (una                           | ıdited) |                  |    | (unai              | idited) |                  |
| Interest income:  | Φ.          | 55.200                         | Ф       | 42,002           | e  | 100.046            | Ф       | 00.744           |
| Available-for-sale securities                                   | \$          | 55,399                         | \$      | 43,092           | \$ | 100,046            | Þ       | 98,744           |
| Other   |             | 1,604                          | _       | 351              | _  | 1,803              | _       | 808              |
| Total interest income   |             | 57,003                         |         | 43,443           |    | 101,849            |         | 99,552           |
| Interest expense: Repurchase agreements                         |             | 19,269                         |         | 6,981            |    | 27,612             |         | 15,451           |
| 1 6   |             | 9,106                          |         | ,                |    | ,                  |         | ,                |
| Revolving credit facilities                                     |             |                                |         | 7,075            |    | 14,782             |         | 11,770           |
| Term notes payable Convertible senior notes                     |             | 3,925<br>4,801                 |         | 3,225<br>7,126   |    | 7,181<br>9,843     |         | 6,436<br>13,476  |
|   |             | 37,101                         |         | 24,407           | -  |                    |         |                  |
| Total interest expense  | <u></u>     |                                |         |                  |    | 59,418             |         | 47,133           |
| Net interest income   |             | 19,902                         |         | 19,036           |    | 42,431             |         | 52,419           |
| Other (loss) income:  |             | (107.710)                      |         | (41.510)         |    | (250.061)          |         | 01 240           |
| (Loss) gain on investment securities                            |             | (197,719)                      |         | (41,519)         |    | (250,061)          |         | 91,349           |
| Servicing income  |             | 157,526                        |         | 112,816          |    | 294,152            |         | 219,935          |
| Gain (loss) on servicing asset                                  |             | 85,557                         |         | (268,051)        |    | 496,181            |         | 59,387<br>9,049  |
| Gain (loss) on interest rate swap and swaption agreements       |             | 32,734<br>(101,273)            |         | 24,648<br>51,312 |    | (5,307)            |         | (224,699)        |
| (Loss) gain on other derivative instruments Other (loss) income |             | (73)                           |         | 31,312           |    | (203,035)<br>(117) |         | (5,701)          |
| Total other (loss) income                                       | <u> </u>    |                                |         |                  |    | 331,813            |         | 149,320          |
| Expenses:   |             | (23,248)                       |         | (120,753)        |    | 331,613            |         | 149,320          |
| Servicing expenses  |             | 22,991                         |         | 18,680           |    | 47,695             |         | 43,627           |
| Compensation and benefits                                       |             | 11,019                         |         |                  |    |                    |         | 19,447           |
| Other operating expenses  |             | 9,152                          |         | 11,259<br>7,218  |    | 23,212<br>15,777   |         | 14,705           |
| Total expenses  |             | 43.162                         | _       | 37,157           |    | 86,684             | _       | 77,779           |
| (Loss) income before income taxes                               | <u> </u>    | (46,508)                       |         | (138,874)        |    | 287,560            |         | 123,960          |
| Provision for (benefit from) income taxes                       |             | 25,912                         |         | (20,914)         |    | 74,710             |         | 1,763            |
| Net (loss) income   | <u> </u>    | (72,420)                       |         | (117,960)        |    | 212,850            |         | 122,197          |
| Dividends on preferred stock                                    |             | 13,748                         |         | 13,747           |    | 27,495             |         |                  |
| 1   | \$          | (86,168)                       | \$      | (131,707)        | \$ | 185,355            | \$      | 30,963<br>91,234 |
| Net (loss) income attributable to common stockholders           | <del></del> | ( ) )                          | _       |                  | _  |                    |         |                  |
| Basic (loss) earnings per weighted average common share         | \$          | (0.25)                         | \$      | (0.48)           | \$ | 0.54               | \$      | 0.33             |
| Diluted (loss) earnings per weighted average common share       | \$          | (0.25)                         | \$      | (0.48)           | \$ | 0.51               | \$      | 0.32             |
| Dividends declared per common share                             | \$          | 0.17                           | \$      | 0.17             | \$ | 0.34               | \$      | 0.34             |
| Weighted average number of shares of common stock:              |             | •                              |         | -                |    | -                  |         |                  |
| Basic   |             | 344,277,723                    |         | 273,718,561      |    | 344,138,889        |         | 273,714,684      |
| Diluted   |             | 344,277,723                    |         | 273,718,561      |    | 384,341,891        |         | 305,999,203      |
| = :::::::::::::::::::::::::::::::::::::                         | _           | , , , -                        |         |                  |    | , , ,              |         | , ,              |

#### TWO HARBORS INVESTMENT CORP.

#### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS, CONTINUED

(dollars in thousands)

Certain prior period amounts have been reclassified to conform to the current period presentation

|  | Three Months Ended<br>June 30, |        |           |                 | Six Months Ended<br>June 30, |           |  |  |
|--|--------------------------------|--------|-----------|-----------------|------------------------------|-----------|--|--|
|  | <br>2022                       |        | 2021      | 2022            |                              | 2021      |  |  |
|  | <br>(unau                      | dited) |           | (unau           | dited)                       |           |  |  |
| Comprehensive loss:                                    |                                |        |           |                 |                              |           |  |  |
| Net (loss) income                                      | \$<br>(72,420)                 | \$     | (117,960) | \$<br>212,850   | \$                           | 122,197   |  |  |
| Other comprehensive loss, net of tax:                  |                                |        |           |                 |                              |           |  |  |
| Unrealized loss on available-for-sale securities       | (4,211)                        |        | (62,899)  | (336,056)       |                              | (334,352) |  |  |
| Other comprehensive loss                               | <br>(4,211)                    |        | (62,899)  | (336,056)       |                              | (334,352) |  |  |
| Comprehensive loss                                     | <br>(76,631)                   |        | (180,859) | (123,206)       |                              | (212,155) |  |  |
| Dividends on preferred stock                           | 13,748                         |        | 13,747    | 27,495          |                              | 30,963    |  |  |
| Comprehensive loss attributable to common stockholders | \$<br>(90,379)                 | \$     | (194,606) | \$<br>(150,701) | \$                           | (243,118) |  |  |

#### TWO HARBORS INVESTMENT CORP.

#### RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION

(dollars in thousands, except share data)

Certain prior period amounts have been reclassified to conform to the current period presentation

|  | Months Ended<br>June 30, | Three Months Ended<br>March 31, |
|--|--------------------------|---------------------------------|
|  | <br>2022                 | 2022                            |
|  | <br>unaudited)           | (unaudited)                     |
| Reconciliation of Comprehensive loss to Earnings Available for Distribution:                       |                          |                                 |
| Comprehensive loss attributable to common stockholders   | \$<br>(90,379)           | \$<br>(60,322)                  |
| Adjustment for other comprehensive loss attributable to common stockholders:                       |                          |                                 |
| Unrealized loss on available-for-sale securities   | 4,211                    | 331,845                         |
| Net (loss) income attributable to common stockholders  | \$<br>(86,168)           | \$<br>271,523                   |
| Adjustments to exclude reported realized and unrealized (gains) losses:                            |                          |                                 |
| Realized loss on securities  | 187,542                  | 52,394                          |
| Unrealized loss (gain) on securities   | 9,640                    | (1,166)                         |
| Provision for credit losses  | 537                      | 1,114                           |
| Realized and unrealized gain on mortgage servicing rights  | (85,557)                 | (410,624)                       |
| Realized (gain) loss on termination or expiration of interest rate swaps and swaptions             | (246,211)                | 56,264                          |
| Unrealized loss (gain) on interest rate swaps and swaptions  | 209,210                  | (18,964)                        |
| Realized and unrealized loss on other derivative instruments                                       | 101,577                  | 102,615                         |
| Other realized and unrealized losses   | 73                       | 44                              |
| Other adjustments:   |                          |                                 |
| MSR amortization <sup>(1)</sup>  | (81,452)                 | (67,179)                        |
| TBA dollar roll income <sup>(2)</sup>  | 57,702                   | 22,405                          |
| U.S. Treasury futures income <sup>(3)</sup>  | (20,602)                 | (329)                           |
| Change in servicing reserves   | (1,120)                  | 608                             |
| Non-cash equity compensation expense   | 3,461                    | 4,161                           |
| Other nonrecurring expenses  | 2,428                    | 689                             |
| Net provision for income taxes on non-EAD  | <br>24,190               | 48,191                          |
| Earnings available for distribution to common stockholders <sup>(4)</sup>                          | \$<br>75,250             | \$<br>61,746                    |
| Weighted average basic common shares   | 344,277,723              | 343,998,511                     |
| Earnings available for distribution to common stockholders per weighted average basic common share | \$<br>0.22               | \$<br>0.18                      |

<sup>(1)</sup> MSR amortization refers to the portion of change in fair value of MSR primarily attributed to the realization of expected cash flows (runoff) of the portfolio, which is deemed a non-GAAP measure due to the company's decision to account for MSR at fair value.

<sup>(2)</sup> TBA dollar roll income is the economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements.

<sup>(3)</sup> U.S. Treasury futures income is the economic equivalent to holding and financing a relevant cheapest-to-deliver U.S. Treasury note or bond using short-term repurchase agreements.

<sup>(4)</sup> EAD is a non-GAAP measure that we define as comprehensive loss attributable to common stockholders, excluding realized and unrealized gains and losses on the aggregate portfolio, provision for (reversal of) credit losses, reserve expense for representation and warranty obligations on MSR, non-cash compensation expense related to restricted common stock and other nonrecurring expenses. As defined, EAD includes net interest income, accrual and settlement of interest on derivatives, dollar roll income on TBAs, U.S. Treasury futures income, servicing income, net of estimated amortization on MSR and recurring cash related operating expenses. EAD provides supplemental information to assist investors in analyzing the Company's results of operations and helps facilitate comparisons to industry peers. EAD is one of several measures our board of directors considers to determine the amount of dividends to declare on our common stock and should not be considered an indication of our taxable income or as a proxy for the amount of dividends we may declare.



## Safe Harbor Statement



#### FORWARD-LOOKING STATEMENTS

This presentation includes "forward-looking statements" within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. Actual results may differ from expectations, estimates and projections and, consequently, readers should not rely on these forward-looking statements as predictions of future events. Words such as "expect," "target," "assume," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believe," "predicts," "potential," "continue," and similar expressions are intended to identify such forward-looking statements. These forward-looking statements involve significant risks and uncertainties that could cause actual results to differ materially from expected results, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2021, and any subsequent Quarterly Reports on Form 10-Q, under the caption "Risk Factors." Factors that could cause actual results to differ include, but are not limited to: the state of credit markets and general economic conditions; the ongoing impact of the COVID-19 pandemic, and the actions taken by federal and state governmental authorities and GSEs in response, on the U.S. economy, financial markets and our target assets; changes in interest rates and the market value of our assets; changes in prepayment rates of mortgages underlying our target assets; the rates of default or decreased recovery on the mortgages underlying our target assets; declines in home prices; our ability to establish, adjust and maintain appropriate hedges for the risks in our portfolio; the availability and cost of our target assets; the availability and cost of financing; changes in the competitive landscape within our industry; our ability to effectively execute and to realize the benefits of strategic transactions and initiatives we have pursued or may in the future pursue; our decision to terminate our management agreement with PRCM Advisers LLC and the ongoing litigation related to such termination; our ability to manage various operational risks and costs associated with our business; interruptions in or impairments to our communications and information technology systems; our ability to acquire mortgage servicing rights (MSR) and successfully operate our seller-servicer subsidiary and oversee our subservicers; the impact of any deficiencies in the servicing or foreclosure practices of third parties and related delays in the foreclosure process; our exposure to legal and regulatory claims; legislative and regulatory actions affecting our business; the impact of new or modified government mortgage refinance or principal reduction programs; our ability to maintain our REIT qualification; and limitations imposed on our business due to our REIT status and our exempt status under the Investment Company Act of 1940.

Readers are cautioned not to place undue reliance upon any forward-looking statements, which speak only as of the date made. Two Harbors does not undertake or accept any obligation to release publicly any updates or revisions to any forward-looking statement to reflect any change in its expectations or any change in events, conditions or circumstances on which any such statement is based. Additional information concerning these and other risk factors is contained in Two Harbors' most recent filings with the Securities and Exchange Commission (SEC). All subsequent written and oral forward-looking statements concerning Two Harbors or matters attributable to Two Harbors or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above.

This presentation may include industry and market data obtained through research, surveys, and studies conducted by third parties and industry publications. We have not independently verified any such market and industry data from third-party sources. This presentation is provided for discussion purposes only and may not be relied upon as legal or investment advice, nor is it intended to be inclusive of all the risks and uncertainties that should be considered. This presentation does not constitute an offer to purchase or sell any securities, nor shall it be construed to be indicative of the terms of an offer that the parties or their respective affiliates would accept.

Readers are advised that the financial information in this presentation is based on company data available at the time of this presentation and, in certain circumstances, may not have been audited by the company's independent auditors.

## **Executive Overview**



### Continued Spread Widening Impacted Book Value but Results in Attractive Opportunities

#### Quarterly Summary

- · Reported book value of \$5.10 per common share, representing a (4.7)% quarterly return on book value (1)
- Generated Comprehensive Loss of \$90.4 million, representing an annualized return on average common equity of (19.1)%
- Reported Earnings Available for Distribution (EAD) of \$75.3 million, or \$0.22 per weighted average basic common share<sup>(2)</sup>
- Declared a second quarter common stock dividend of \$0.17 per share
- Grew RMBS portfolio, including TBA, by \$3.4 billion, increasing economic debt-to-equity from 5.3x to 6.4x, as spreads widened out to attractive levels<sup>(3)</sup>

#### Post-Quarter End Update

 Matrix Financial Services Corporation, a wholly owned subsidiary of Two Harbors, agreed to acquire all equity interests in RoundPoint Mortgage Servicing Corporation

# Acquisition of RoundPoint Mortgage Servicing



DELIVERING LONG-TERM FINANCIAL AND STRATEGIC BENEFITS TO TWO HARBORS



#### **DETAILS**

- Matrix Financial Services Corporation, a wholly owned subsidiary of Two Harbors, agreed to acquire RoundPoint Mortgage Servicing Corporation from Freedom Mortgage Corporation
- Purchase price equal to book value plus a \$10.5 million premium, subject to certain purchase price adjustments at closing
- The parties expect to close the transaction in 2023, subject to the receipt of required regulatory and GSE approvals
- RoundPoint's will divest its retail origination business and the RPX servicing exchange prior to closing
- We will engage RoundPoint as a subservicer prior to closing, and expect to begin transferring loans in Q4-2022 and complete by second half of 2024, subject to GSE approvals

#### ABOUT ROUNDPOINT (1)

- · Founded in 2007
- · Lifetime Customers Served: 1.3 Million+
- · Comprehensive Licensing
  - Licensed to service loans in all 50 states, the District of Columbia, and the U.S. Virgin Islands
  - Licensed to originate loans in 49 states
- · A recognized mortgage servicer



A 2021 STAR performer for mortgage servicing excellence. An FHA approved servicer with a Tier 1 ranking

 Experienced leadership and assembled workforce

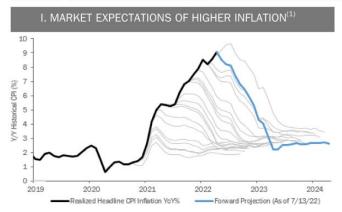
#### COMPLEMENTARY BUSINESS MODEL

- By vertically integrating a servicer as a part of our business, we expect to achieve incremental annual pre-tax earnings of approximately \$20 million once our portfolio has been transferred
- Self-servicing will allow us to exercise greater control over our servicing portfolio
- The RoundPoint platform will allow us to explore opportunities to expand our business offerings, such as
  - · Third-party subservicing
  - · Recapture/Portfolio Defense

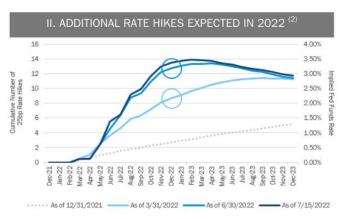
## Key Market Highlights

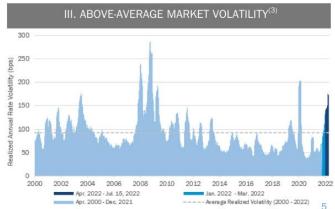


#### HIGH INFLATION COMBINED WITH GROWING RECESSION RISK DRIVE ELEVATED VOLATILITY



- Inflation continued to outpace expectations in the second quarter. The Consumer Price Index (CPI) grew at its fastest rate since 1981, with year-over-year increases of 8.6% in May and 9.1% in June
- Market expectations reflect the tension between accelerated pace of monetary tightening to combat inflation and rising recessionary fears
  - The Fed has hiked rates by 225 bps in 2022 and is expected to raise rates by another 100 bps by year-end.
     No hikes are anticipated beyond 2022, reflecting expectations for slower economic growth in 2023
- Bond market volatility, which was elevated in the first quarter, continued to increase and approached multi-decade highs in the second quarter

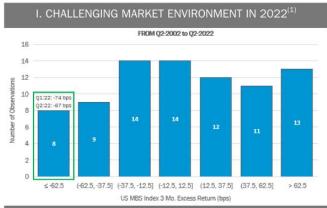




## Key Market Highlights



#### INVESTMENT OPPORTUNITIES AMID SPREAD WIDENING AND DIFFERENTIATED PERFORMANCE ACROSS THE STACK



- Heightened volatility and overall risk-off sentiment across asset classes contributed to another quarter of poor RMBS performance
- As measured by the Bloomberg US MBS Index, mortgages had the fourth worst quarter of the past 20 years, while the first half of 2022 was the fourth worst six-month period
- In the third quarter, current coupon (CC) static spreads are approximately 50 bps wider than the historical non-QE average and option-adjusted spreads (OAS) are 14 bps wider
- Low coupon zero volatility spread (ZV) and OAS are similar whereas there is a large difference in the higher coupons





# **Book Value Summary**



| (\$ millions, except per share data)  | В  | Q2-2022<br>Book Value | Q2-2022<br>Book Value<br>per share | YTD-2022<br>Book Value | YTD-2022<br>Book Value<br>per share |
|---|----|-----------------------|------------------------------------|------------------------|-------------------------------------|
| Beginning common stockholders' equity   | \$ | 1,903.0               | \$<br>5.53                         | \$<br>2,017.7          | \$<br>5.87                          |
| Earnings Available for Distribution, net of $\tan^{(1)}$                              |    | 89.0                  |                                    | 164.5                  |                                     |
| Dividend declaration - preferred  |    | (13.7)                |                                    | (27.5)                 |                                     |
| Earnings Available for Distribution to common stockholders, net of tax <sup>(1)</sup> |    | 75.3                  |                                    | 137.0                  |                                     |
| Realized and unrealized gains and losses, net of tax                                  |    | (161.5)               |                                    | 48.3                   |                                     |
| Other comprehensive loss, net of tax  |    | (4.2)                 |                                    | (336.0)                |                                     |
| Comprehensive loss  |    | (90.4)                |                                    | (150.7)                |                                     |
| Common stock dividends declared   |    | (58.9)                |                                    | (117.7)                |                                     |
| Other   |    | 3.5                   |                                    | 7.6                    |                                     |
| Issuance of common stock, net of offering costs                                       |    | 0.1                   |                                    | 0.4                    |                                     |
| Ending common stockholders' equity  | \$ | 1,757.3               | \$<br>5.10                         | \$<br>1,757.3          | \$<br>5.10                          |
| Total preferred stock liquidation preference  |    | 726.3                 |                                    | 726.3                  |                                     |
| Ending total equity   | \$ | 2,483.6               |                                    | \$<br>2,483.6          |                                     |

- Book value of \$5.10 per common share, resulting in a (4.7)% quarterly return on book value<sup>(2)</sup>
  - Quarterly performance was driven primarily by mortgage spread widening
  - Hedging costs resulting from historically high rate volatility also contributed to the negative returns
- Generated Comprehensive Loss of \$90.4 million, representing an annualized return on average common equity of (19.1)%

# Earnings Available for Distribution



| (\$ millions, except per share data)  |    | 01-2022 | 02-2022    | Variance   |
|---|----|---------|------------|------------|
| Interest income   | \$ | 44.8    | \$<br>57.0 | \$<br>12.2 |
| Interest expense  |    | 22.3    | 37.1       | (14.8)     |
| Net interest income   |    | 22.5    | 19.9       | (2.6)      |
| Servicing income  |    | 136.6   | 157.5      | 20.9       |
| MSR amortization <sup>(1)</sup>   |    | (67.2)  | (81.4)     | (14.2)     |
| Interest spread income on interest rate swaps   |    | (0.7)   | (4.3)      | (3.6)      |
| TBA dollar roll income <sup>(2)</sup>   |    | 22.4    | 57.7       | 35.3       |
| U.S. Treasury futures income <sup>(3)</sup>   |    | (0.3)   | (20.6)     | (20.3)     |
| Other derivatives income  |    | 0.8     | 0.3        | (0.5)      |
| Total other income  |    | 91.6    | 109.2      | 17.6       |
| Servicing expenses  |    | 24.1    | 24.1       |            |
| Operating expenses  |    | 13.9    | 14.3       | (0.4)      |
| Total expenses  |    | 38.0    | 38.4       | (0.4)      |
| Provision for income taxes  |    | 0.6     | 1.7        | (1.1)      |
| Earnings Available for Distribution <sup>(4)</sup>  | \$ | 75.5    | \$<br>89.0 | \$<br>13.5 |
| Dividends on preferred stock  | -  | 13.8    | 13.7       | 0.1        |
| Earnings Available for Distribution available to common stockholders  | \$ | 61.7    | \$<br>75.3 | \$<br>13.6 |
| Earnings Available for Distribution per weighted average basic common share   | \$ | 0.18    | \$<br>0.22 |            |
| Earnings Available for Disribution annualized return on average common equity   |    | 12.5 %  | 15.9 %     |            |
| Operating expenses, excluding non-cash LTIP amortization and nonrecurring expenses, as a percentage of average equity |    | 2.1 %   | 2.2 %      |            |

- · Second quarter EAD reflects:
  - An increase in interest income driven by investment in up-in-coupon RMBS as well as lower amortization due to slower prepayment speeds
  - Higher interest expense associated with growth in MSR borrowing balances and overall rate increases
  - Increased TBA dollar roll income due to a higher notional balance and a shift to higher coupon TBA, which benefited from roll specialness
  - Reduction in U.S. Treasury futures income as short position increased to hedge lengthening mortgage duration
  - Higher servicing income, net of amortization, driven primarily by a higher average MSR portfolio

8

# Portfolio Yields and Financing Costs



- Portfolio yield increased 94 bps to 4.39% primarily due to a greater amount of higher coupon available-for-sale securities and higher yields on a larger average MSR portfolio
- Net spread widened by 51 bps as a higher portfolio yield offset increased financing costs. Net spread at June 30, 2022 is estimated at  $3.18\%^{(1)}$

| (\$ thousands)                           |                                   | Q1-2022                |               | Q2-2022 |                                   |    |                        |               | As of<br>June 30,<br>2022 <sup>(1)</sup> |
|--|-----------------------------------|------------------------|---------------|---------|-----------------------------------|----|------------------------|---------------|--|
| Portfolio Asset Type                     | Average<br>Amortized Cost         | Income <sup>(2)</sup>  | Average Yield | А       | Average<br>mortized Cost          |    | Income <sup>(2)</sup>  | Average Yield | Average Yield                            |
| Available-for-sale securities            | \$ 7,313,318                      | \$<br>44,647           | 2.44%         | \$      | 7,248,502                         | \$ | 55,399                 | 3.06%         |  |
| Mortgage servicing rights <sup>(3)</sup> | 1,983,600                         | 45,395                 | 9.15%         |         | 2,113,912                         |    | 52,008                 | 9.84%         |  |
| Agency derivatives <sup>(4)</sup>        | 31,548                            | 853                    | 10.82%        |         | 28,663                            |    | 304                    | 4.24%         |  |
| Total portfolio                          | \$ 9,328,466                      | \$<br>90,895           | 3.90%         | \$      | 9,391,077                         | \$ | 107,711                | 4.59%         |  |
| TBAs <sup>(5)</sup>                      | 3,730,450                         | 21,872                 | 2.35%         |         | 5,686,796                         |    | 57,646                 | 4.05%         |  |
| Total portfolio, including TBAs          | \$ 13,058,916                     | \$<br>112,767          | 3.45%         | \$      | 15,077,873                        | \$ | 165,357                | 4.39%         | 4.73%                                    |
| Financing Collateral Type                | Average<br>Outstanding<br>Balance | Expense <sup>(6)</sup> | Average Cost  |         | Average<br>Outstanding<br>Balance |    | Expense <sup>(6)</sup> | Average Cost  | Average Cost                             |
| Available-for-sale securities            | \$ 7,590,560                      | \$<br>4,787            | 0.25%         | \$      | 7,012,474                         | \$ | 12,955                 | 0.74%         |  |
| Mortgage servicing rights and advances   | 1,210,160                         | 12,423                 | 4.11%         |         | 1,628,474                         |    | 19,252                 | 4.73%         |  |
| Agency derivatives <sup>(4)</sup>        | 34,920                            | 65                     | 0.74%         |         | 27,074                            |    | 93                     | 1.37%         |  |
| Other - unsecured <sup>(7)</sup>         | 303,665                           | 5,042                  | 6.64%         |         | 281,608                           |    | 4,801                  | 6.82%         |  |
| Interest rate swaps <sup>(8)</sup>       |                                   | 741                    | 0.03%         |         |                                   |    | 4,267                  | 0.19%         |  |
| Total financing                          | \$ 9,139,305                      | \$<br>23,058           | 1.01%         | \$      | 8,949,630                         | \$ | 41,368                 | 1.85%         |  |
| TBAs <sup>(5)</sup>                      | 3,730,450                         | (533)                  | (0.06)%       |         | 5,686,796                         |    | (56)                   | —%            |  |
| Total financing, including TBAs          | \$ 12,869,755                     | \$<br>22,525           | 0.70%         | \$      | 14,636,426                        | \$ | 41,312                 | 1.13%         | 1.55%                                    |
| Net Spread                               |                                   |                        | 2.75%         |         |                                   |    |                        | 3.26%         | 3.18%                                    |

Note: Beginning with the second quarter of 2022, the above presentation of portfolio yields and financing costs includes the implied asset yield and financing benefit/cost of TBAs. First quarter 2022 comparative data has been updated to reflect this change. Refer to the End Notes at the back of this presentation for more information.

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# **Financing Profile**



#### BALANCE SHEET AS OF JUNE 30, 2022

#### STRONG LIQUIDITY POSITION

Agency RMBS \$8.7 billion

Agency RMBS \$8.7 billion

MSR financing \$1.6 billion

Convertible debt \$0.3 billion

All other liabilities \$1.8 billion

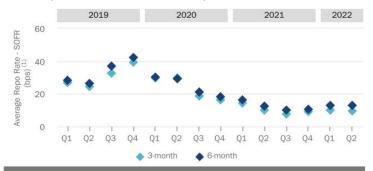
Preferred equity \$0.7 billion

Restricted cash \$0.6 billion

All other assets \$0.7 billion

#### **AGENCY RMBS**

- \$7.5 billion of outstanding repurchase agreements with 21 counterparties
- Although repo term rates increased during the quarter in anticipation of more rate hikes, spread to SOFR remains low



#### MORTGAGE SERVICING RIGHTS

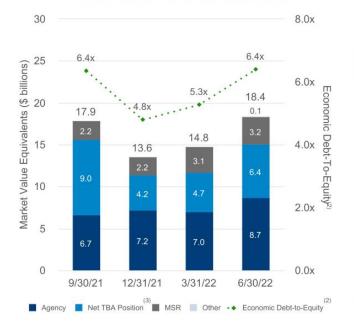
- \$1.2 billion of outstanding borrowings under bilateral MSR asset financing facilities
- \$400 million of outstanding 5-year MSR term notes<sup>(2)</sup>
- \$219 million of unused, committed MSR asset financing capacity
- \$29 million outstanding borrowings and \$171 million of unused, committed capacity for servicing advance receivables

## Quarterly Activity and Portfolio Composition



#### PORTFOLIO COMPOSITION(1)

At June 30, 2022, \$18.4 billion portfolio Includes \$12.0 billion settled positions



#### **LEVERAGE**

- Growth in RMBS and TBA positions brings leverage to a roughly "neutral" level
  - Portfolio leverage increased to 6.4x
  - Average economic debt-to-equity of 5.6x in the second quarter, compared to 4.8x in the first quarter<sup>(2)</sup>

#### PORTFOLIO ACTIVITY

- Increased RMBS position by \$1.7 billion in specified pools and \$1.7 billion in TBA<sup>(3)</sup>
- As rates rose, continued to move up in coupon which offered the most value
  - Rotated pool positions up in coupon by adding 4.0-5.0% specified pools at ZV spreads in the 125 to 150 bps area, while reducing 3.0-3.5% pool positions which had ZV spread 50 bps tighter
  - Added to TBA notional in 4.5-5.0% coupon both as basis and coupon swaps vs. 3.5-4.0% TBAs, in order to capture relative value opportunities on the coupon stack
- Added FN 2.5% pools after material widening during the quarter
- Committed to sell \$20.7 billion UPB of MSR at attractive levels to reallocate capital to RMBS
- While MSR balances were modestly lower, MSR portfolio value rose to \$3.2 billion, reflecting the impact of higher rates and its lower price sensitivity

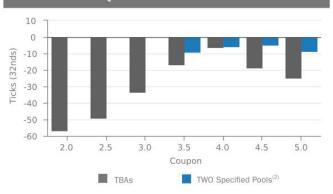
## **Specified Pools**



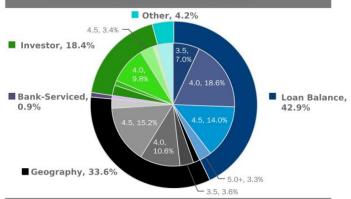
## QUARTERLY HIGHLIGHTS

- · Mortgages underperformed across the stack
  - 2.0 through 3.0 coupons underperformed around 30 to 60 ticks, as market participants rotated into higher coupons with rising rates
  - 3.5 and higher coupons, which comprised substantially all of the portfolio, performed comparatively better, underperforming around 5 to 25 ticks
- Specified pool purchases were concentrated in Loan Balance, Investor, and Geography categories, which have the most favorable combination of prepay protection and low payups<sup>(1)</sup>
- Weighted average specified pool portfolio speeds declined 17.9%, to 14.2% in the second quarter, from 17.3% in the first quarter

#### II. MBS QUARTERLY PERFORMANCE



## I. SPECIFIED POOL PORTFOLIO(1)



## III. SPECIFIED POOL PREPAYMENT SPEEDS



# Mortgage Servicing Rights



## QUARTERLY HIGHLIGHTS

- Supply of MSR in the bulk market was consistent with recent quarters, with \$144 billion being offered. An additional \$56 billion has been offered in July
- Flow channel purchases and recaptured MSR of \$5.7 billion offset a majority of portfolio run-off
- MSR price multiple increased to 5.4x as rates increased and mortgage spreads widened
- MSR speeds declined 30% from 14.2% in the first quarter to 10.0%
- Executed two term sheets to sell a total of \$20.7 billion UPB, with both trades expected to settle in the third quarter

# II. MSR SETTLEMENT ACTIVITY 50 40 30 20 10

Q1-2022

Bulk

Q2-2022

Q4-2021

Flow/Recapture

UPB (\$ billions)

0

Q3-2021

# I. MSR PORTFOLIO<sup>(1)</sup>

|                                  | 3  | 3/31/2022 |    | /30/2022 |
|----------------------------------|----|-----------|----|----------|
| Fair value (\$ millions)         | \$ | 3,090     | \$ | 3,226    |
| Price multiple                   |    | 5.1x      |    | 5.4x     |
| UPB (\$ millions)                | \$ | 232,864   | \$ | 229,459  |
| Gross coupon rate                |    | 3.20%     |    | 3.21%    |
| Current loan size (\$ thousands) | \$ | 330       | \$ | 330      |
| Original FICO <sup>(2)</sup>     |    | 760       |    | 760      |
| Original LTV                     |    | 71%       |    | 71%      |
| 60+ day delinquencies            |    | 1.1%      |    | 0.8%     |
| Net servicing fee (bps)          |    | 26.3      |    | 26.3     |
| Loan age (months)                |    | 26        |    | 28       |
| CPR                              |    | 14.2%     |    | 10.0%    |

## III. 30-YEAR MSR PREPAYMENT SPEEDS

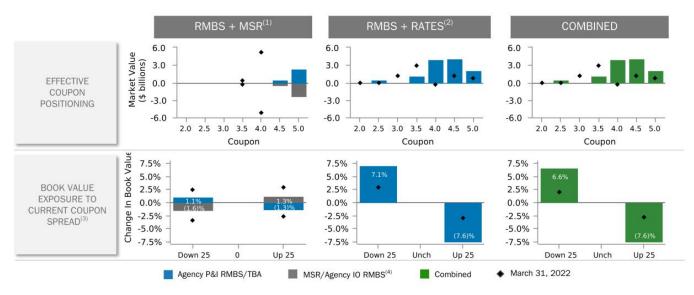


## Agency + MSR Advantage



#### GREATER EXPOSURE TO CURRENT COUPON SPREAD

- Overall exposure to a 25 bps widening of mortgages increased from (2.8)% in the first quarter to (7.6)% driven by two factors
  - MSR has less sensitivity to mortgage rates with note rates being far out-of-the-money, hedging 1.3% of book value in a 25 bps mortgage spread widening scenario, down from 2.9% in the first quarter
  - Increased leverage and allocation to RMBS, growing specified pools and TBA by \$3.4 billion



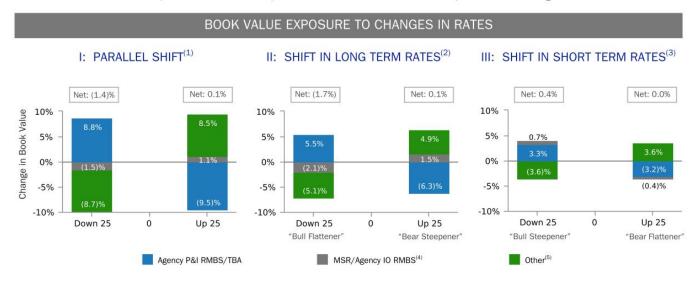
Note: Sensitivity data as of June 30, 2022. The above spread scenario is provided for illustration purposes only and is not necessarily indicative of Two Harbors' financial condition and operating results, nor is it necessarily indicative of the financial condition or results of operations that may be expected for any future period or date.

## Risk Positioning



#### INTEREST RATE AND CURVE EXPOSURE REMAINS LOW

- · During this period of heightened movement in the front end of the yield curve, portfolio exposure is well-hedged
- Greater use of U.S. Treasury futures and swaps due to increased allocation to RMBS and lower interest rate sensitivity of MSR
  - Net interest rate exposure of 0.1% in a parallel shift and 0.0% in a +25 bps bear flattening scenario



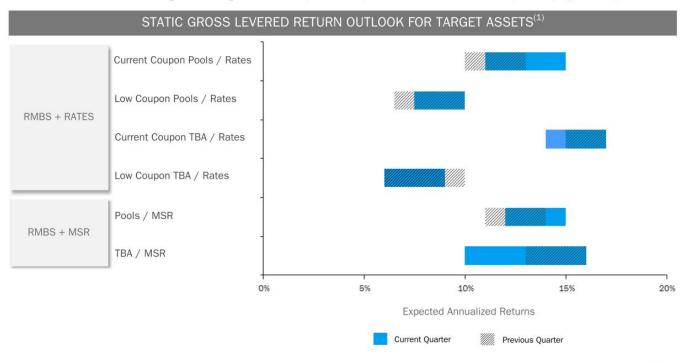
Note: Sensitivity data as of June 30, 2022. The above scenarios are provided for illustration purposes only and is not necessarily indicative of Two Harbors' financial condition 15 and operating results, nor are they necessarily indicative of the financial condition or results of operations that may be expected for any future period or date.

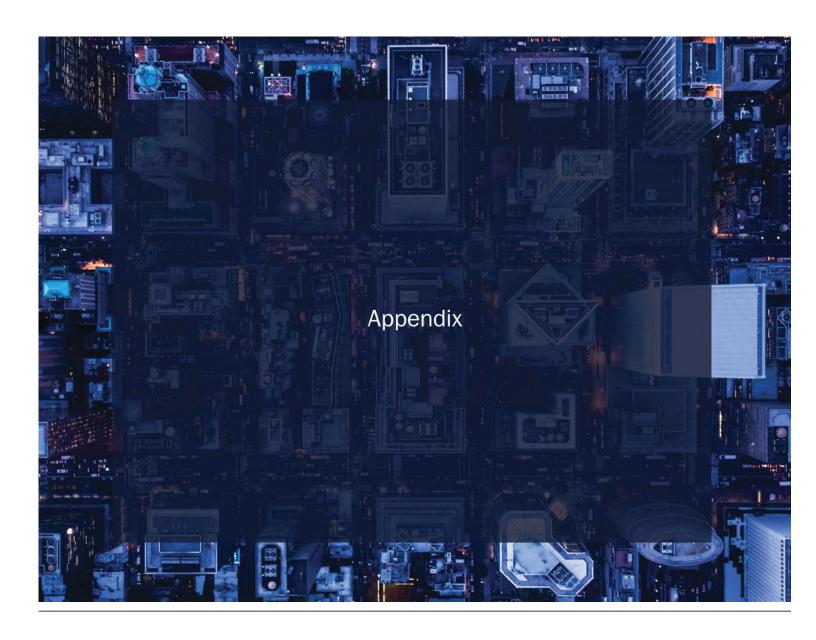
## Two Harbors Outlook



#### HISTORICALLY WIDE MORTGAGE SPREADS OFFER ATTRACTIVE OPPORTUNITIES

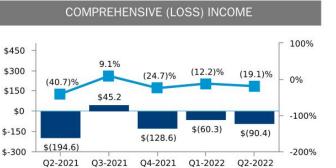
- · Current coupon MBS offers high static spreads and stand to benefit the most when volatility subsides
- · TBA static returns no longer have significant roll specialness, with static returns driven primarily by wide spread





## Financial Performance



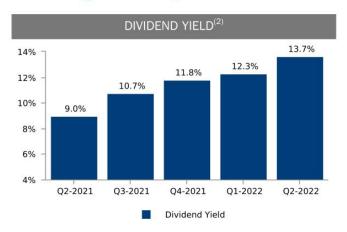


Comprehensive Income (\$ in millions)

Annualized Comprehensive Income ROACE (%)



QUARTERLY RETURN ON BOOK VALUE(1)





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|   |  | Q2-2                       | 2022           |           |
|---|--|----------------------------|----------------|-----------|
| \$ millions, except for per common share data)            | ngs Available<br>Distribution <sup>(1)</sup> | Realized Gains<br>(Losses) | Unrealized MTM | Total     |
| Interest income   | \$<br>57.0                                   | <b>s</b> —                 | <b>\$</b>      | \$ 57.0   |
| Interest expense  | <br>37.1                                     | _                          | _              | 37.1      |
| Net interest income                                       | 19.9   | _                          | _              | 19.9      |
| Loss on investment securities                             | _  | (188.1)                    | (9.6)          | (197.7)   |
| Servicing income  | 157.5  | _                          | _              | 157.5     |
| (Loss) gain on servicing asset                            | (81.4)                                       | ; <del>_</del>             | 167.0          | 85.6      |
| (Loss) gain on interest rate swap and swaption agreements | (4.3)  | 246.2                      | (209.2)        | 32.7      |
| Gain (loss) on other derivative instruments               | 37.4   | (105.5)                    | (33.2)         | (101.3)   |
| Other income  | _  | · <u>—</u>                 | (0.1)          | (0.1)     |
| Total other income (loss)                                 | 109.2  | (47.4)                     | (85.1)         | (23.3)    |
| Servicing expenses  | 24.1   | (1.1)                      | _              | 23.0      |
| Operating expenses  | 14.3   | 5.9                        | _              | 20.2      |
| Total expenses  | <br>38.4                                     | 4.8                        | _              | 43.2      |
| Income (loss) before income taxes                         | 90.7   | (52.2)                     | (85.1)         | (46.6)    |
| Provision for (benefit from) income taxes                 | 1.7  | (7.6)                      | 31.8           | 25.9      |
| Net income (loss)   | 89.0   | (44.6)                     | (116.9)        | (72.5)    |
| Dividends on preferred stock                              | 13.7   | _                          | _              | 13.7      |
| Net income (loss) attributable to common stockholders     | \$<br>75.3                                   | \$ (44.6)                  | \$ (116.9)     | \$ (86.2) |
| Earnings (loss) per weighted average basic common share   | \$<br>0.22                                   | \$ (0.13)                  | \$ (0.34)      | \$ (0.25) |





|   |  | Q1-2                       | 2022           |             |
|---|--|----------------------------|----------------|-------------|
| (\$ millions, except for per common share data)           | rnings Available<br>or Distribution <sup>(1)</sup> | Realized Gains<br>(Losses) | Unrealized MTM | Total       |
| Interest income   | \$<br>44.8   | \$                         | \$ _           | \$<br>44.8  |
| Interest expense  | 22.3   | _                          | _              | 22.3        |
| Net interest income                                       | 22.5   | _                          | _              | 22.5        |
| (Loss) gain on investment securities                      | _  | (53.5)                     | 1.2            | (52.3)      |
| Servicing income  | 136.6  | _                          | _              | 136.6       |
| (Loss) gain on servicing asset                            | (67.2)   | _                          | 477.8          | 410.6       |
| (Loss) gain on interest rate swap and swaption agreements | (0.7)  | (56.3)                     | 19.0           | (38.0)      |
| Gain (loss) on other derivative instruments               | 22.9   | (194.6)                    | 69.9           | (101.8)     |
| Other income  |  | D                          | _              | _           |
| Total other income (loss)                                 | 91.6   | (304.4)                    | 567.9          | 355.1       |
| Servicing expenses  | 24.1   | 0.6                        | _              | 24.7        |
| Operating expenses  | 13.9   | 4.9                        | _              | 18.8        |
| Total expenses  | 38.0   | 5.5                        | _              | 43.5        |
| Income (loss) before income taxes                         | 76.1   | (309.9)                    | 567.9          | 334.1       |
| Provision for (benefit from) income taxes                 | 0.6  | (6.9)                      | 55.1           | 48.8        |
| Net income (loss)   | 75.5   | (303.0)                    | 512.8          | 285.3       |
| Dividends on preferred stock                              | 13.8   | _                          | _              | 13.8        |
| Net income (loss) attributable to common stockholders     | \$<br>61.7   | \$ (303.0)                 | \$ 512.8       | \$<br>271.5 |
| Earnings (loss) per weighted average basic common share   | \$<br>0.18   | \$ (0.88)                  | \$ 1.49        | \$<br>0.79  |





| Reconciliation of GAAP to non-GAAP Information   | Thre | e Months Ended | Three Months Ended |
|--|------|----------------|--------------------|
| (\$ thousands, except for per common share data)   |      | March 31, 2022 | June 30, 2022      |
| Comprehensive loss attributable to common stockholders   | \$   | (60,322)       | \$<br>(90,379      |
| Adjustment for other comprehensive loss attributable to common stockholders:                       |      |                |                    |
| Unrealized loss on available-for-sale securities   |      | 331,845        | 4,211              |
| Net income (loss) attributable to common stockholders  | \$   | 271,523        | \$<br>(86,168)     |
| Adjustments to exclude reported realized and unrealized (gains) losses:                            |      |                |                    |
| Realized loss on securities  |      | 52,394         | 187,542            |
| Unrealized (gain) loss on securities   |      | (1,166)        | 9,640              |
| Provision for credit losses  |      | 1,114          | 537                |
| Realized and unrealized gain on mortgage servicing rights  |      | (410,624)      | (85,557)           |
| Realized loss (gain) on termination or expiration of interest rate swaps and swaptions             |      | 56,264         | (246,211)          |
| Unrealized (gain) loss on interest rate swaps and swaptions  |      | (18,964)       | 209,210            |
| Realized and unrealized loss on other derivative instruments                                       |      | 102,615        | 101,577            |
| Other realized and unrealized losses   |      | 44             | 73                 |
| Other adjustments:   |      |                |                    |
| MSR amortization <sup>(1)</sup>  |      | (67,179)       | (81,452)           |
| TBA dollar roll income <sup>(2)</sup>  |      | 22,405         | 57,702             |
| U.S. Treasury futures income <sup>(3)</sup>  |      | (329)          | (20,602)           |
| Change in servicing reserves   |      | 608            | (1,120)            |
| Non-cash equity compensation expense   |      | 4,161          | 3,461              |
| Other nonrecurring expenses  |      | 689            | 2,428              |
| Net provision for income taxes on non-Core Earnings  |      | 48,191         | 24,190             |
| Earnings available for distribution to common stockholders   | \$   | 61,746         | \$<br>75,250       |
| Weighted average basic common shares   |      | 343,998,511    | 344,277,723        |
| Earnings available for distribution to common stockholders per weighted average basic common share | \$   | 0.18           | \$<br>0.22         |

Note: Earnings Available for Distribution, or EAD, is a non-GAAP measure that we define as comprehensive loss attributable to common stockholders, excluding realized and unrealized gains and losses on the aggregate portfolio, provision for (reversal of) credit losses, reserve expense for representation and warranty obligations on MSR, non-cash compensation expense related to restricted common stock, and other nonrecurring expenses. As defined, EAD includes net interest income, accrual and settlement of interest on derivatives, dollar roll income on TBAs, U.S. Treasury futures income, servicing income, net of estimated amortization on MSR and recurring cash related operating expenses. EAD provides supplemental information to assist investors in analyzing the Company's results of operations and helps facilitate comparisons to industry peers. EAD is one of several measures our board of directors considers to determine the amount of dividends to declare on our common stock and should not be considered an indication of our taxable income or as a proxy for the amount of dividends we may declare.

# Agency RMBS Portfolio



|                             | Par Value<br>(\$ millions) |          | Weighted<br>Average CPR <sup>(1)</sup> | % Prepay<br>Protected <sup>(2)</sup> | Amortized<br>Cost Basis<br>(\$ millions) | Gross Weighted<br>Average Coupon | Weighted<br>Average Age<br>(Months) |
|-----------------------------|----------------------------|----------|--|--------------------------------------|--|----------------------------------|-------------------------------------|
| 30-Year fixed               |                            |          |  |                                      |  |                                  |                                     |
| 2.5% & below                | \$<br>512                  | \$ 464   | 9.9 %                                  | 84.2 % \$                            | 460                                      | 3.4 %                            | 16                                  |
| 3.0%                        | _                          | _        | — %                                    | — %                                  | _  | — %                              | _                                   |
| 3.5%                        | 1,194                      | 1,157    | 6.4 %                                  | 100.0 %                              | 1,233                                    | 4.1 %                            | 10                                  |
| 4.0%                        | 3,490                      | 3,477    | 9.3 %                                  | 100.0 %                              | 3,553                                    | 4.6 %                            | 21                                  |
| 4.5%                        | 2,730                      | 2,782    | 10.7 %                                 | 100.0 %                              | 2,812                                    | 5.1 %                            | 23                                  |
| ≥ 5.0%                      | 630                        | 655      | 13.4 %                                 | 99.1 %                               | 654                                      | 5.9 %                            | 40                                  |
|                             | 8,556                      | 8,535    | 9.7 %                                  | 99.1 %                               | 8,712                                    | 4.7 %                            | 22                                  |
| Other P&I <sup>(3)</sup>    | 47                         | 50       | 12.8 %                                 | -%                                   | 52                                       | 6.5 %                            | 232                                 |
| IOs and IIOs <sup>(4)</sup> | 1,884                      | 141      | 13.7 %                                 | — %                                  | 144                                      | 4.3 %                            | 95                                  |
| Total Agency RMBS           | \$<br>10,487               | \$ 8,726 |  | 96.9 % \$                            | 8,908                                    |                                  |                                     |

|                  | Notional Amount<br>(\$ millions) | id Equivalent<br>Value (\$<br>millions) <sup>(5)</sup> | Through-the-Box<br>Speeds <sup>(6)</sup> |
|------------------|----------------------------------|--|--|
| TBA Positions    |                                  |  |  |
| 2.5% & below     | \$<br>_                          | \$<br>   | 4.7 %                                    |
| 3.0%             | _                                | _  | 2.0 %                                    |
| 3.5%             | _                                | _  | 2.5 %                                    |
| 4.0%             | 422                              | 416  | 1.6 %                                    |
| 4.5%             | 1,941                            | 1,951  | 1.8 %                                    |
| 5.0%             | 3,954                            | 4,030  | 7.0 %                                    |
| Net TBA position | \$<br>6,317                      | \$<br>6,397  |  |

# Mortgage Servicing Rights Portfolio<sup>(1)</sup>



|                 | Number of<br>Loans | Unpaid P<br>Bala<br>(\$ mill | nce   | Gross<br>Coupon Rate | Loan Size | Loan Age<br>(months) | Original<br>FICO <sup>(2)</sup> | Original LTV | 60+ Day<br>Delinquencies | 3-Month CPR | Net Servicing<br>Fee (bps) |
|-----------------|--------------------|------------------------------|-------|----------------------|-----------|----------------------|---------------------------------|--------------|--------------------------|-------------|----------------------------|
| 30-Year Fixed   |                    |                              |       |                      |           |                      |                                 |              |                          |             |                            |
| ≤ 3.25%         | 317,255            | \$ 10                        | 3,225 | 2.8%                 | \$<br>384 | 17                   | 768                             | 71%          | 0.3%                     | 6.5%        | 25.8                       |
| 3.25% - 3.75%   | 166,905            | 4                            | 3,438 | 3.4%                 | 323       | 31                   | 754                             | 74%          | 0.7%                     | 10.6%       | 26.3                       |
| 3.75% - 4.25%   | 121,848            | 2                            | 5,817 | 3.9%                 | 272       | 54                   | 752                             | 76%          | 1.3%                     | 14.6%       | 27.3                       |
| 4.25% - 4.75%   | 73,644             | 1                            | 3,481 | 4.4%                 | 247       | 58                   | 737                             | 77%          | 2.6%                     | 18.8%       | 26.3                       |
| 4.75% - 5.25%   | 36,249             |                              | 6,123 | 4.9%                 | 248       | 50                   | 725                             | 79%          | 3.9%                     | 21.0%       | 27.2                       |
| > 5.25%         | 17,658             |                              | 2,993 | 5.6%                 | 273       | 34                   | 718                             | 80%          | 4.0%                     | 24.0%       | 29.4                       |
|                 | 733,559            | 19                           | 5,077 | 3.3%                 | 340       | 29                   | 758                             | 73%          | 80.0%                    | 10.1%       | 26.2                       |
| 15-Year Fixed   |                    |                              |       |                      |           |                      |                                 |              |                          |             |                            |
| ≤ 2.25%         | 26,448             |                              | 7,771 | 2.0%                 | 344       | 14                   | 777                             | 59%          | 0.1%                     | 5.2%        | 25.1                       |
| 2.25% - 2.75%   | 49,704             | 1                            | 1,528 | 2.4%                 | 285       | 18                   | 773                             | 59%          | 0.1%                     | 7.4%        | 25.8                       |
| 2.75% - 3.25%   | 45,008             |                              | 7,159 | 2.9%                 | 216       | 43                   | 767                             | 61%          | 0.2%                     | 11.0%       | 26.2                       |
| 3.25% - 3.75%   | 26,269             |                              | 3,163 | 3.4%                 | 170       | 58                   | 757                             | 64%          | 0.6%                     | 15.2%       | 27.4                       |
| 3.75% - 4.25%   | 11,889             |                              | 1,191 | 389.0%               | 152       | 57                   | 743                             | 65%          | 1.0%                     | 16.4%       | 28.8                       |
| > 4.25%         | 5,462              |                              | 467   | 4.5%                 | 135       | 49                   | 727                             | 66%          | 1.9%                     | 19.2%       | 31.2                       |
|                 | 164,780            | 31                           | 1,279 | 2.6%                 | 265       | 29                   | 769                             | 60%          | 0.3%                     | 9.1%        | 26.1                       |
| Total ARMs      | 2,905              |                              | 718   | 3.1%                 | 321       | 55                   | 762                             | 68%          | 1.6%                     | 25.1%       | 25.4                       |
| Total Portfolio | 901,244            | \$ 22                        | 7,074 | 3.2%                 | \$<br>330 | 29                   | 760                             | 71%          | 0.8%                     | 10.0%       | 26.2                       |



# Mortgage Servicing Rights UPB Roll-Forward

| \$ millions                                 |    | Q2-2021        |    | Q3-2021  |    | Q4-2021  |    | Q1-2022 |    | Q2-2022 |  |
|---|----|----------------|----|----------|----|----------|----|---------|----|---------|--|
| UPB at beginning of period                  | \$ | 179,014        | \$ | 185,210  | \$ | 194,394  | \$ | 193,771 | \$ | 229,416 |  |
| Bulk purchases of mortgage servicing rights |    | 6,548          |    | 15,328   |    | 3,214    |    | 37,197  |    | _       |  |
| Flow purchases of mortgage servicing rights |    | 16,435         |    | 14,019   |    | 10,349   |    | 7,940   |    | 5,720   |  |
| Sales of mortgage servicing rights          |    | <del>-</del> - |    | (3,634)  |    | 9        |    | _       |    | -       |  |
| Scheduled payments                          |    | (1,283)        |    | (1,408)  |    | (1,442)  |    | (1,573) |    | (1,697) |  |
| Prepaid                                     |    | (15,119)       |    | (14,564) |    | (11,967) |    | (8,250) |    | (6,027) |  |
| Other changes                               |    | (385)          |    | (557)    |    | (786)    |    | 331     |    | (338)   |  |
| UPB at end of period                        | \$ | 185,210        | \$ | 194,394  | \$ | 193,771  | \$ | 229,416 | \$ | 227,074 |  |

# Financing



| \$ millions  | ç  |   |   |                    |                   |                                 |             |
|--|----|---|---|--------------------|-------------------|---------------------------------|-------------|
| Outstanding Borrowings and Maturities <sup>(1)</sup> |    | Repurchase<br>Agreements                | Revolving Credit<br>Facilities                |                    | Convertible Notes | Total Outstanding<br>Borrowings | Percent (%) |
| Within 30 days                                       | \$ | 2,373.3                                 | \$<br>_                                       | <b>\$</b> —        | \$ _              | \$<br>2,373.3                   | 25.1 %      |
| 30 to 59 days  |    | 976.0                                   | _   | _                  | _                 | 976.0                           | 10.3 %      |
| 60 to 89 days  |    | 2,040.3                                 | _   | _                  | _                 | 2,040.3                         | 21.5 %      |
| 90 to 119 days                                       |    | 1,037.0                                 | 29.2  | _                  | _                 | 1,066.2                         | 11.3 %      |
| 120 to 364 days                                      |    | 1,531.6                                 | _   | _                  | _                 | 1,531.6                         | 16.2 %      |
| One to three years                                   |    | _                                       | 796.6   | 397.4              | _                 | 1,194.0                         | 12.6 %      |
| Three to five years                                  |    | _                                       | _   | _                  | 281.7             | 281.7                           | 3.0 %       |
|  | \$ | 7,958.2                                 | \$<br>825.8                                   | \$ 397.4           | \$ 281.7          | \$<br>9,463.1                   | 100.0 %     |
|  |    |   |   |                    |                   |                                 |             |
| Collateral Pledged for Borrowings                    |    | Repurchase<br>Agreements <sup>(2)</sup> | Revolving Credit<br>Facilities <sup>(2)</sup> | Term Notes Payable | Convertible Notes | Total Collateral<br>Pledged     | Percent (%) |
| Available-for-sale securities, at fair value         | \$ | 7,420.5                                 | \$<br>_                                       | \$                 | n/a               | \$<br>7,420.5                   | 66.6 %      |
| Mortgage servicing rights, at fair value             |    | 1,089.4                                 | 1,589.8                                       | 500.0              | n/a               | 3,179.2                         | 28.6 %      |
| Restricted cash                                      |    | 362.9                                   | _   | 0.2                | n/a               | 363.1                           | 3.3 %       |
| Due from counterparties                              |    | 111.7                                   | -   | _                  | n/a               | 111.7                           | 1.0 %       |
| Derivative assets, at fair value                     |    | 23.3                                    | _   | _                  | n/a               | 23.3                            | 0.2 %       |
| Other assets (includes servicing advances)           |    | _                                       | 34.1  | _                  | n/a               | 34.1                            | 0.3 %       |

1,623.9 \$

9,007.8 \$

500.2

n/a \$

11,131.9

100.0 %





|                     |            |                  | INT        | EREST RAT           | E SWAPS                            |      |                          |           |                                  |                         |  |
|---------------------|------------|------------------|------------|---------------------|------------------------------------|------|--------------------------|-----------|----------------------------------|-------------------------|--|
| Maturities          | Notion     | al Amounts (\$B) |            | Average Fixed       | Pay Rate                           |      | Average Receiv           | e Rate    | Average N                        | Naturity (Years)        |  |
| Payers              |            |                  |            |                     |                                    |      |                          |           |                                  |                         |  |
| 2023                | \$         | 0.3              |            |                     | 0.793 %                            |      |                          | 1.500 %   | .500 %                           |                         |  |
| 2024                |            | 0.5              |            |                     | 0.948 %                            |      |                          | 1.500 %   |                                  | 1.6                     |  |
| 2025                |            | 0.7              |            |                     | 2.120 %                            |      |                          | 1.500 %   |                                  | 3.2                     |  |
| 2026                |            | 0.5              |            |                     | 0.767 %                            |      |                          | 1.500 %   |                                  | 4.2                     |  |
| 2027 and Thereafter |            | 6.0              |            |                     | 2.107 %                            |      |                          | 1.500 %   |                                  | 8.4                     |  |
|                     | \$         | 8.0              |            |                     | 1.904 %                            |      |                          | 1.500 %   |                                  | 7.0                     |  |
| Maturities          | Notion     | al Amounts (\$B) |            | Average             | Pay Rate                           | Aver | age Fixed Receiv         | e Rate    | Average N                        | Maturity (Years)        |  |
| Receivers           |            |                  |            |                     |                                    |      |                          |           |                                  |                         |  |
| 2023                | \$         | _                | <b>-</b> % |                     |                                    |      |                          | — %       |                                  | _                       |  |
| 2024                |            | _                |            | — %                 |                                    |      |                          | — %       |                                  |                         |  |
| 2025                |            | _                |            |                     | — %                                |      |                          |           | _                                |                         |  |
| 2026                |            | 1.6              | 1.500 %    |                     |                                    |      |                          | 0.982 %   | 4                                |                         |  |
| 2027 and Thereafter |            | 5.2              |            |                     | 1.526 %                            |      |                          | 1.619 %   |                                  | 9.3                     |  |
|                     | \$         | 6.8              |            |                     | 1.523 %                            |      |                          | 1.540 %   |                                  | 8.7                     |  |
|                     |            |                  | INTER      | REST RATE           | SWAPTION                           | S    |                          |           |                                  |                         |  |
|                     |            | Option           |            |                     |                                    |      | į                        | Jnderlyin | g Swap                           |                         |  |
| Swaption            | Expiration | Cos<br>(\$M      |            | Fair Value<br>(\$M) | Average<br>Months to<br>Expiration |      | Notional<br>Amount (\$M) | Avera     | nge Fixed<br>Rate <sup>(1)</sup> | Average Term<br>(Years) |  |
| Purchase Contracts: |            |                  |            |                     |                                    |      |                          |           |                                  |                         |  |
| Receiver            | <6 Months  | \$ 1.2           | \$         | 0.6                 | 1.1                                | \$   | 100.0                    |           | 2.60 %                           | 10.0                    |  |
| Sale Contracts:     |            |                  |            |                     |                                    |      |                          |           |                                  |                         |  |
| Payer               | ≥6 Months  | \$ (35.8         | \$) \$     | (82.8)              | 18.2                               | \$   | (840.0)                  |           | 1.86 %                           | 10.0                    |  |
| Receiver            | <6 Months  | \$ (0.4          | ) \$       | (0.1)               | 1.1                                | \$   | (100.0)                  |           | 2.20 %                           | 10.0                    |  |
| Receiver            | ≥6 Months  | \$ (35.8         | \$) \$     | (11.4)              | 18.9                               | \$   | (840.0)                  |           | 1.86 %                           | 10.0                    |  |

## **Futures**



| Type & Maturity                 | Notional Amo | unt Carrying Value<br>(\$M) (\$M) |       |
|---------------------------------|--------------|-----------------------------------|-------|
| U.S. Treasury futures - 2 year  | \$ (7        | 30) \$                            | 97    |
| U.S. Treasury futures - 5 year  | (3,3         | 69) –                             | 97    |
| U.S. Treasury futures - 10 year | (2,9         | 988) —                            | - 92  |
| U.S. Treasury futures - 20 year | (4           | -13) —                            | - 92  |
| Federal Funds futures - 30 day  | (2,0         | 000) —                            | - 215 |
| Eurodollar futures - 3 month    |              |                                   |       |
| < 1 year                        | (5,3         | 95) —                             | 174   |
| > 1 and < 2 years               | (1,8         | - (32)                            | - 549 |
| > 2 and < 3 years               |              |                                   | - 0   |
| Total futures                   | \$ (16,7     | 27) \$                            | - 185 |

### **End Notes**



#### PAGE 3 - Executive Overview

- 1. Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by book value as of the beginning of the period.
- 2. Earnings Available for Distribution, or EAD, is a non-GAAP measure. Please see Appendix slide 21 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.
- 3. Economic debt-to-equity is defined as total borrowings to fund RMBS, MSR and Agency Derivatives, plus the implied debt on net TBA cost basis, divided by total equity.

#### PAGE 4 - Acquisition of RoundPoint Mortgage Servicing

1. Source: RoundPoint Mortgage Servicing Corporation

#### PAGE 5 - Key Market Highlights

- 1. Source: J.P. Morgan; Realized headline CPI inflation versus inflation implied by current and historical inflation swap curves. As of July 13, 2022.
- 2. Source: Bloomberg, Implied Federal Reserve Hikes from Fed Funds futures pricing. As of July 15, 2022
- 3. Source: Bloomberg 30Y FNCL Par Coupon Index (MTGEFNCL Index); current coupon index representing the semi-annually compounded coupon on a hypothetical T+30 day settle, 0-day delay, \$100 priced 30 Year FNCL TBA. As of July 15, 2022.

#### PAGE 6 - Key Market Highlights

- 1. Source: Bloomberg US MBS Index Total Return Value Unhedged USD (LUMSTRUU Index); includes quarterly observations of monthly excess returns (bps), between Q2 2002 and Q2 2022 (4/1/2002 to 6/30/2022).
- 2. Source: J.P. Morgan DataQuery current coupon OAS (as of July 15, 2022).
- 3. Source: Two Harbors internal data.

#### PAGE 7 - Book Value Summary

- 1. Earnings Available for Distribution, or EAD, is a non-GAAP measure. Please see Appendix slide 21 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.
- 2. Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by book value as of the beginning of the period.

#### PAGE 8 - Earnings Available for Distribution

- 1. MSR amortization refers to the portion of change in fair value of MSR primarily attributed to the realization of expected cash flows (runoff) of the portfolio, which is deemed a non-GAAP measure due to the company's decision to account for MSR at fair value.
- 2. TBA dollar roll income is the economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements.
- 3. U.S. Treasury futures income is the economic equivalent to holding and financing a relevant cheapest-to-deliver U.S. Treasury note or bond using short-term repurchase agreements.
- 4. Earnings Available for Distribution, or EAD, is a non-GAAP measure. Please see Appendix slide 21 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.

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#### PAGE 9 - Portfolio Yields and Financing Costs

- 1. Portfolio yields on the portfolio held as of June 30, 2022 and projected over the remaining life of the investments. Assumes a static portfolio and, as a result, does not represent a projection of future yields due to excluding portfolio reinvestment.
- 2. Includes interest income, net of premium amortization/discount accretion, on available-for-sale securities and Agency Derivatives, servicing income, net of estimated amortization and servicing expenses, on MSR, and the implied asset yield portion of dollar roll income on TBAs. Amortization on MSR refers to the portion of change in fair value of MSR primarily attributed to the realization of expected cash flows (runoff) of the portfolio, which is deemed a non-GAAP measure due to the company's decision to account for MSR at fair value. TBA dollar roll income is the non-GAAP economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements.
- 3. Amortized cost on MSR for a given period equals the net present value of the remaining future cash flows (obtained by applying original prepayment assumptions to the actual unpaid principal balance at the start of the period) using a discount rate equal to the original pricing yield. Original pricing yield is the discount rate which makes the net present value of the cash flows projected at purchase equal to the purchase price. MSR amortized cost is deemed a non-GAAP measure due to the company's decision to account for MSR at fair value.
- 4. Represents inverse interest-only Agency RMBS which are accounted for as derivative instruments in accordance with GAAP.
- 5. Both the implied asset yield and implied financing benefit/cost of dollar roll income on TBAs are calculated using the average cost basis of TBAs as the denominator. TBA dollar roll income is the non-GAAP economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements. TBAs are accounted for as derivative instruments in accordance with GAAP.
- 6. Includes interest expense and amortization of deferred debt issuance costs on borrowings, interest spread income/expense and amortization of upfront payments made or received upon entering into interest rate swap agreements, and the implied financing benefit/cost portion of dollar roll income on TBAs. TBA dollar roll income is the non-GAAP economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements.
- 7. Unsecured convertible senior notes.
- 8. The cost of financing on interest rate swaps held to mitigate interest rate risk associated with the company's outstanding borrowings is calculated using average borrowings balance as the denominator.

#### PAGE 10 - Financing Profile

- 1. Source: Bloomberg. Represents the average spread between repo rates and the Secured Overnight Financing Rate (SOFR) over trailing 3-month and 6-month periods between Q1 2019 and Q2 2022 (as of July 15).
- 2. Balance of 5-year MSR term notes excludes deferred debt issuance costs.

#### PAGE 11 - Quarterly Activity and Portfolio Composition

- 1. For additional detail on the portfolio, see Appendix slides 22 and 23.
- 2. Economic debt-to-equity is defined as total borrowings to fund RMBS, MSR and Agency Derivatives, plus the implied debt on net TBA cost basis, divided by total equity.
- 3. Net TBA Position represents the bond equivalent value of the company's TBA position. Bond equivalent value is defined as notional amount multiplied by market price. Accounted for as derivative instruments in accordance with GAAP.



#### PAGE 12 - Specified Pools

- Specified pools include securities with implicit or explicit protection including lower loan balances (securities collateralized by loans less than or equal to \$200K of initial principal balance), higher LTVs (securities collateralized by loans with greater than or equal to 80% LTV), certain geographic concentrations, loans secured by investor-owned properties, and lower FICO scores, as well as securities without such protection, including large bank-serviced and others.
- 2. Specified pool performance excludes certain coupons in which we were not invested for the full duration of the quarter.
- 3. Specified pool market value by coupon as of June 30, 2022.
- 4. Three month prepayment speeds of delivered TBA contracts; average of J.P. Morgan, Credit Suisse, and Citi data.

#### PAGE 13 - Mortgage Servicing Rights

- 1. MSR portfolio based on the loans underlying the MSR reported by subservicers on a month lag, adjusted for current month purchases. Portfolio metrics, other than fair value and UPB, represent averages weighted by UPB.
- 2. FICO represents a mortgage industry accepted credit score of a borrower.
- 3. Three month prepayment speeds of delivered TBA contracts; average of J.P. Morgan, Credit Suisse, and Citi data.

#### PAGE 14 - Agency + MSR Advantage

- 1. RMBS + MSR represents an internally calculated exposure of a synthetic TBA position and the current coupon equivalents of our MSR and Agency IO RMBS.
- 2. RMBS + RATES represents our investment portfolio after excluding the internally calculated exposure of a synthetic TBA position and the current coupon equivalents of our MSR / Agency IO RMBS.
- 3. Book value exposure to current coupon represents estimated change in common book value for theoretical parallel shifts in spreads.
- 4. MSR/Agency IO RMBS includes the effect of unsettled MSR.

#### PAGE 15 - Risk Positioning

- 1. Parallel shift represents estimated change in common book value for theoretical parallel shift in interest rates.
- 2. Shift in long term rates represents estimated change in common book value for theoretical non-parallel shifts in the yield curve. Analysis uses a +/- 25 basis point shift in 10-year rates while holding short term rates constant.
- 3. Shift in short term rates represents estimated change in common book value for theoretical non-parallel shifts in the yield curve. Analysis uses a +/- 25 basis point shift in 2-year rates while holding long term rates constant.
- 4. MSR/Agency IO RMBS includes the effect of unsettled MSR.
- 5. Other includes all other derivative assets and liabilities and borrowings. Other excludes TBAs, which are included in the Agency P&I RMBS/TBA category.

#### PAGE 16 - Two Harbors Outlook

1. Source: Company's indicative estimates based on portfolio assumptions and market conditions, for illustrative purposes only. RMBS + Rates and RMBS + MSR assume a debt-to-equity ratio of approximately 8x to 9x and 6x to 7x, respectively.



#### PAGE 18 - Financial Performance

- 1. Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by the book value as of the beginning of the period.
- Historical dividends may not be indicative of future dividend distributions. The company ultimately distributes dividends based on its taxable income per common share, not GAAP earnings. The annualized dividend yield on the company's common stock is calculated based on the closing price of the last trading day of the relevant quarter.

#### PAGE 19 - Q2-2022 Operating Performance

1. Earnings Available for Distribution, or EAD, is a non-GAAP measure. Please see Appendix slide 21 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.

#### PAGE 20 - Q1-2022 Operating Performance

1. Earnings Available for Distribution, or EAD, is a non-GAAP measure. Please see Appendix slide 21 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.

#### PAGE 21 - GAAP to EAD Reconciliation

- 1. MSR amortization refers to the portion of change in fair value of MSR primarily attributed to the realization of expected cash flows (runoff) of the portfolio, which is deemed a non-GAAP measure due to the company's decision to account for MSR at fair value.
- 2. TBA dollar roll income is the economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements.
- U.S. Treasury futures income is the economic equivalent to holding and financing a relevant cheapest-to-deliver U.S. Treasury note or bond using short-term repurchase agreements.

#### PAGE 22 - Agency RMBS Portfolio

- 1. Weighted average actual 1 month CPR released at the beginning of the following month based on RMBS held as of the preceding month-end.
- Determination of the percentage of prepay protected 30-year fixed Agency RMBS includes securities with implicit or explicit protection including lower loan balances (securities collateralized by loans less than or equal to \$200K of initial principal balance), higher LTVs (securities collateralized by loans with greater than or equal to 80% LTV), certain geographic concentrations, loans secured by investor-owned properties, and lower FICO scores.
- 3. Other P&I includes 15-year fixed, Hybrid ARMs, CMO and DUS pools.
- 4. IOs and IIOs represent market value of \$24.1 million of Agency Derivatives and \$117.5 million of IOs.
- 5. Bond equivalent value is defined as the notional amount multiplied by market price. Accounted for as derivative instruments in accordance with GAAP.
- 6. Three month prepayment speeds of delivered TBA contracts; average of J.P. Morgan, Credit Suisse, and Citi data.

#### PAGE 23 - Mortgage Servicing Rights Portfolio

- 1. MSR portfolio excludes residential mortgage loans for which the company is the named servicing administrator. Portfolio metrics, other than fair value and UPB, represent averages weighted by UPB.
- 2. FICO represents a mortgage industry accepted credit score of a borrower.



#### PAGE 25 - Financing

- 1. Outstanding borrowings have a weighted average of 6.3 months to maturity.
- 2. Repurchase agreements and revolving credit facilities secured by MSR and/or other assets may be over-collateralized due to operational considerations.

#### PAGE 26 - Interest Rate Swaps and Swaptions

1. As of June 30, 2022, 63.8% and 36.2% of the underlying swap floating rates were tied to SOFR and 3-Month LIBOR, respectively.

#### PAGE 27 - Futures

1. Exchange-traded derivative instruments (futures and options on futures) require the posting of an "initial margin" amount determined by the clearing exchange, which is generally intended to be set at a level sufficient to protect the exchange from the derivative instrument's maximum estimated single-day price movement. The company also exchanges "variation margin" based upon daily changes in fair value, as measured by the exchange. The exchange of variation margin is considered a settlement of the derivative instrument, as opposed to pledged collateral. Accordingly, the receipt or payment of variation margin is accounted for as a direct reduction to the carrying value of the exchange-traded derivative asset or liability.

